

**Action Requested/Required:**

- ☐ Vote/Action Requested
☒ Discussion or Presentation Only
☐ Public Hearing
Report Date: _____
Hearing Date: _____
Voting Date: _____

Department: Community Development**Presenter(s) & Title:** Bethany Watson

City Engineer

Agenda Item Title:

Discussion on the Award of the Ridge Pine Elevated Tank and Booster Pump Station Project to Phoenix Fabricators & Erectors, LLC in the amount of \$13,237,000.00

Summary:

Bids were received on April 17, 2025 for the Ridge Pine Elevated Tank and Booster Pump Station Project. Three (3) general contractors placed bids on the project. See memo attached.

Budget Implications:Budgeted? ☐ Yes ☐ No ☐ N/ATotal Cost of Project: \$ 13,237,000.00 Check if Estimated ☐Fund Source: General Fund ☐ Water & Sewer ☐ Sales Tax ☐ Other: _____**Staff Recommendations:**

Staff recommends the award of the Ridge Pine Elevated Tank and Booster Pump Station Project to Phoenix Fabricators & Erectors, LLC in the amount of \$13,237,000.00

Reviews:Has this been reviewed by Management and Legal Counsel, if required? ☐ Yes ☐ No**Attachments:**

Agreement
Recommendation Memo



Memorandum

To: Mayor and City Council
From: Bethany Watson, P.E., AICP, City Engineer
CC: Billy Peppers, City Manager
Date: April 17, 2025
Re: Ridge Pine Elevated Tank and Booster Pump
Station Project

Bids were received for the SR 20/I-575 Water Main Replacement Project on April 3 2025 after the required public advertisement. This project includes the installation of an 8" water main along SR 20, including attachment to the I575 Bridge, and all associated site and civil work for the completion of the project.

Three (3) general contractors submitted bids and they are summarized below.

Contractor	Bid Amount
CB&I	\$18,340,000.00
Landmark Structures	\$14,349,000.00
Phoenix Fabricators & Erectors, LLC	\$13,237,000.00

Staff recommends award of the Ridge Pine Elevated Tank and Booster Pump Station Project to Phoenix Fabricators & Erectors, LLC for the verified low bid of \$13,237,000.00.

BID PROPOSAL**CITY OF CANTON****RIDGE PINE ELEVATED TANK AND BOOSTER PUMP STATION****BID FOR UNIT PRICE WORK**

All bid items shall include all costs for furnishing all labor, materials, equipment, supplies, allowances and all other costs including permit fees, taxes, insurance, miscellaneous costs, overhead and profit incurred for the work, complete in place. Payment shall be in accordance with the General Conditions. Any unused balance of the unit price items shall revert to the Owner upon completion of the project.

Item	Specs Sections	Description	Quantity	Units	Unit Price (in figures)	Total Price (in figures)
1	13210	1.5 MG Composite Style Water Storage Tank	1	LS	10,565,300	10,565,300
2	11268	Tank Mixing System	1	LS	200,000	200,000
3	19870	Tank Logo	1	LS	5,000	5,000
4	11115	Water Booster Pump Station	1	LS	225,000	225,000
5	11910	Existing Diesel Generator Relocation and Installation	1	LS	6,700	6,700
6	15010 - 15180	Lump Sum - Pipelines Installation	1	LS	417,000	417,000
7	15010 - 15180	Marietta Hwy Crossing – 16-inch Suction Water Main	1	LS	67,600	67,600
8	15010 - 15180	Marietta Hwy Crossing – 16-inch Discharge Water Main	1	LS	35,100	35,100
9	15010 - 15180	Connections to Existing Water Mains	1	LS	3,000	3,000
10	02050	Demolition – Existing Ridge Pine Pump Station	1	LS	30,000	30,000
11	02050	Demolition – Existing Ridge Pine 0.5 MG Ground Storage Tank	1	LS	82,300	82,300
12	02050	Demolition – Existing K-Mart Pump Station	1	LS	30,000	30,000
13	02050	Decommission – Existing Ridge Pine 0.2 MG Elevated Tank	1	LS	6,000	6,000

Item	Specs Sections	Description	Quantity	Units	Unit Price (in figures)	Total Price (in figures)
14	02512	Lump Sum - Pine Crest Drive Improvements	1	LS	139,000	139,000
15	02950 04431 05500 15600	Lump Sum - Site Improvements	1	LS	375,000	375,000
16	01025	Owners Allowance	1	LS	\$1,000,000.00	\$1,000,000.00
17	01025	Power Pole Relocation Allowance	1	LS	\$25,000.00	\$25,000.00
18	01025	Gas Main Relocation Allowance	1	LS	\$25,000.00	\$25,000.00

TOTAL BID AMOUNT 13,237,000

TOTAL BID AMOUNT IN WORDS Thirteen million, two hundred and thirty-seven thousand dollars

The total amount bid shall be shown in both words and numerals. In case of a discrepancy, the amount shown in words shall govern. In the event of a discrepancy between the unit price bid and the extension, the unit price will be deemed intended by the Bidder and the extensions adjusted. In the event of a discrepancy between the sum of the extended amounts and the bid total, the sum of the extended amounts shall govern.

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6. Bidder agrees that the Work will be substantially complete within 550 calendar days after the date when the Contract Times commence to run as provided in Paragraph 2.03 of the General Conditions, and will be completed and ready for final payment in accordance with Paragraph 14.07 of the General Conditions within 580 calendar days after the date when the Contract Times commence to run.
7. Bidder accepts the provisions of the Agreement as to liquidated damages.
8. The following documents are submitted with and made a condition of this Bid:
 - A. Required Bid security in the form of a Bid Bond, Certified Check, Cashiers Check, or Cash (strikeout inapplicable terms);
 - B. Bidders who submit Bid Security in the form of a Certified Check, Cashiers Check, or Cash are bound to the "Terms of Bid Bond" as if submitted on the attached Bid Bond form.
 - C. List of Subcontractors;
 - D. List of Project References.
9. Communications concerning this Bid shall be addressed to:
 The address of the Bidder indicated below:

BIDDERS NAME:	Phoenix Fabricators & Erectors, LLC
Primary Contact Person:	Michael Oglesby, P.E.
Secondary Contact Person:	Joe Castellanos
Bidders Street Address:	182 S County Road 900 E
	Avon, Indiana 46123
Bidders Mailing Address: (if different)	
Bidders Phone No.:	317-271-7002
Bidders Fax No.:	317-273-1154
Bidders e-mail:	Joe.Castellanos@phoenixtank.com
10. The terms used in this Bid with initial capital letters have the meanings stated in the Instructions to Bidders, the General Conditions, and the Supplementary Conditions.

THIS BID SUBMITTED on April 16, 2025

If BIDDER is:

An Individual

Name (typed or printed): _____

By: _____
(Individual's signature)

Doing business as: _____

Business Address: _____

Phone No.: _____

FAX No.: _____

e-mail address: _____

A Partnership

Partnership Name: _____
(Firm Name)

By: _____
(Signature of general partner -- attach evidence of authority to sign)

Name (typed or printed): _____

Business Address: _____

Phone No.: _____

FAX No.: _____

e-mail address: _____

A Corporation

Corporation Name:

Phoenix Fabricators & Erectors, LLC

(SEAL)

State of Incorporation: Indiana

Type (General Business, Professional, Service, Limited Liability): Limited Liability

By: _____

(Signature -- attach evidence of authority to sign)

Name (typed or printed): Michael Oglesby, P.E.

Title: V.P. Sales

(CORPORATE SEAL)



Attest _____

(Signature)

Business Address: 182 S County Road 900 E, Avon, Indiana 46123

Phone No.: 317-271-7002

FAX No.: 317-273-1154

e-mail address: Joe.Castellanos@phoenixtank.com

Date of Qualification to do business in State of Georgia is: 9/10/2011

Georgia Utility Contractor License No.: UC302175

Expiration Date: 4/30/2027

A Joint Venture

Name of Joint Venture: _____

First Joint Venturer Name: _____(SEAL)

By: _____
(Signature of first joint venture partner -- attach evidence of authority to sign)

Name (typed or printed): _____

Title: _____

Second Joint Venturer Name: _____(SEAL)

By: _____
(Signature of second joint venture partner -- attach evidence of authority to sign)

Name (typed or printed): _____

Title: _____

Business Address: _____

Phone No.: _____

FAX No.: _____

e-mail address: _____

(Each joint venturer must sign. The manner of signing for each individual, partnership, and corporation that is a party to the joint venture should be in the manner indicated above.)

END OF SECTION

AGREEMENT

THIS AGREEMENT made by and between the **City of Canton, Georgia** (hereinafter called Owner) and **Phoenix Fabricators and Erectors, LLC** (hereinafter called Contractor).

Owner and Contractor, in consideration of the mutual covenants hereinafter set forth, agree as follows:

ARTICLE 1 – WORK

Contractor shall complete all Work as specified or indicated in the Contract Documents. The Work is generally described as follows:

Ridge Pine Elevated Tank and Booster Pump Station

ARTICLE 2 – ENGINEER

- 2.01 Black & Veatch Corporation will act as representative, assume all duties and responsibilities, and have the rights and authority assigned to Engineer in the Contract Documents in connection with the completion of the Work in accordance with the Contract Documents.

ARTICLE 3 – CONTRACT TIMES

- 3.01 *Days to Achieve Substantial Completion and Final Payment.* The work will be substantially completed within 550 days after the date when the contract times commence to run as provided in paragraph 2.03 of the general conditions, and completed and ready for final payment in accordance with paragraph 14.07 of the general conditions within 580 days after the date when the contract times commence to run.
- 3.02 *Liquidated Damages.* Contractor and Owner recognize that time is of the essence as stated in paragraph 3.01 above and that owner will suffer financial loss if the work is not completed within the times specified in paragraph 3.01 above, plus any extensions thereof allowed in accordance with Article 12 of the general conditions. The parties also recognize the delays, expense, and difficulties involved in proving in a legal or arbitration proceeding the actual loss suffered by owner if the work is not completed on time. Accordingly, instead of requiring any such proof, owner and contractor agree that as liquidated damages for delay (but not as a penalty), contractor shall pay owner \$500 (five hundred dollars) for each day that expires after the time specified in paragraph 3.01 above for substantial completion until the work is substantially complete. After substantial completion, if contractor shall neglect, refuse, or fail to complete the remaining work within the contract time or any proper extension thereof granted by owner, contractor shall pay owner \$250 (two hundred fifty dollars) for each day that expires after the time specified in paragraph 3.01 above for completion and readiness for final payment until the work is completed and ready for final payment.

ARTICLE 4 – CONTRACT PRICE

- 4.01 Owner shall pay Contractor for completion of the Work in accordance with the Contract Documents an amount in current funds equal to the sum of the amounts determined pursuant to Paragraphs 4.01.A below:
- A. For all Work, at the prices stated in Contractor's Bid, attached hereto as an exhibit.

ARTICLE 5 – PAYMENT PROCEDURES

- 5.01 *Submittal and Processing of Payments* Contractor shall submit Applications for Payment in accordance with Article 14 of the General Conditions. Applications for Payment will be processed by Engineer as provided in the General Conditions.
- 5.02 *Progress Payments; Retainage* Owner shall make progress payments on account of the Contract Price on the basis of Contractor's Applications for Payment on or about the **25th** day of each month during performance of the Work as provided in Paragraph 5.02.A below.
- A. All such payments will be measured by the schedule of values established as provided in Paragraph 2.07.A of the General Conditions (and in the case of Unit Price Work based on the number of units completed) plus the value of materials and equipment suitably stored, insured, and protected at the construction site, and with the Owner's consent, such materials and equipment suitably stored, insured, and protected off-site at a location approved by the Engineer, less a retainage of ten percent (10%) of each progress payment requested; provided, however, when fifty percent (50%) of the Contract Price, including change orders and other additions to the Contract, is due and the manner of completion of the contract work and its progress is reasonably satisfactory to the Engineer, in the Engineer's sole discretion, the Owner shall withhold no more retainage on additional work completed. The Contractor shall be entitled to withhold retainage from subcontractors in accordingly. At the discretion of the Owner, upon recommendation of the Engineer and with consent of the Contractor, the retainage of each subcontractor may be released separately as the subcontractor completes his work.
- B. If, after discontinuing the retainage, the Engineer determines that the work is unsatisfactory or has fallen behind schedule, retention shall be resumed at the previous level. If retention is resumed, the Contractor shall be entitled to resume withholding retainage from any affected subcontractors.

5.03 *Final Payment.*

- A. At substantial completion of the contract work and as the Engineer determines the work to be reasonably satisfactory, the Owner shall within 30 days after presentation of Application and other appropriate documentation as required by Article 14 of the General Conditions are provided, pay the retainage to the Contractor. If at that time there are any remaining incomplete minor items, an amount equal to 200 percent of the value of each item, as determined by the Engineer, shall be withheld until such item or items are completed. The reduced retainage shall be shared by the Contractor and subcontractors as their interests may appear. The Contractor shall, within ten (10) days from Contractor's receipt of retainage from the Owner, pass through payments to subcontractors and shall reduce each subcontractor's retainage in the same manner as the Contractor's retainage is reduced by the Owner provided that the value of each subcontractor's work complete and in place equals fifty percent (50%) of his subcontract value, including approved change orders and other additions to the subcontract value and provided, further, that the work of the subcontractor is proceeding satisfactorily and the subcontractor has provided or provides such satisfactory reasonable assurances of continued performance and financial responsibility to complete his work including any warranty work as the Contractor in his reasonable discretion may require, including, but not limited to a payment and performance bond.
- B. The subcontractor shall, within ten (10) days from the subcontractor's receipt of retainage from the Contractor, pass through payments to the lower tier subcontractors and shall reduce each lower tier subcontractor's retainage in the same manner as the subcontractor's retainage is reduced by the Contractor, provided that the value of each lower tier subcontractor's work complete and in place equals fifty (50%) percent of his subcontract value, including approved change orders and other additions to the subcontract value and provided, further, that the work of the lower tier subcontractor is proceeding satisfactorily and the lower tier subcontractor has provided or provides such satisfactory reasonable assurances of continued performance and financial responsibility to complete his work including any warranty work as the subcontractor in his reasonable discretion may require, including, but not limited to, a payment and performance bond.
- C. All prior certificates or estimates upon which payments have been made are approximate only, and subject to correction in the final payment.

5.04 *Contractor's Agreements with Subcontractors.* The Contractor hereby covenants and agrees with Owner to obtain written agreements from each subcontractor setting forth payment procedures in accordance with the foregoing provisions of this Section. Nothing contained herein shall preclude the Contractor, prior to making payment to a subcontractor, from requiring the payee to submit satisfactory evidence that all payrolls, material bills, and other indebtedness connected with the work have been paid.

ARTICLE 6 – INTEREST

- 6.01 The Current Market Rate for this Agreement shall be the interest rate for the "Georgia Fund 1" managed by the State Office of Georgia Office of Treasury and Fiscal Services or a pro-rata portion on the principal balance.
- 6.02 All moneys not paid by Owner to Contractor when due as provided in Article 14 of the General Conditions shall bear interest at the Current Market Rate.
- 6.03 On contracts relating to installation, extension, improvement, maintenance or repair of any water or sewer facility, retainage shall be invested at the Current Market Rate and any interest earned on the retained amount shall be paid to the Contractor when the project has been completed within the Contract Times and for the Contract Price specified in the Contract, or in any amendments or change orders approved in accord with the terms of the Contract.

ARTICLE 7 – CONTRACTOR’S REPRESENTATIONS

- 7.01 In order to induce Owner to enter into this Agreement, Contractor makes the following representations:
- A. Contractor has examined and carefully studied the Contract Documents and the other related data identified in the Bidding Documents.
 - B. Contractor has visited the Site and become familiar with and is satisfied as to the general, local, and Site conditions that may affect cost, progress, and performance of the Work.
 - C. Contractor is familiar with and is satisfied as to all federal, state, and local Laws and Regulations that may affect cost, progress, and performance of the Work.
 - D. Contractor has carefully studied all: (1) reports of explorations and tests of subsurface conditions at or contiguous to the Site and all drawings of physical conditions relating to existing surface or subsurface structures at the Site (except Underground Facilities), if any, that have been identified in Paragraph SC-4.02 of the Supplementary Conditions as containing reliable "technical data
 - E. Contractor has considered the information known to Contractor; information commonly known to contractors doing business in the locality of the Site; information and observations obtained from visits to the Site; the Contract Documents; and the Site-related reports identified in the Contract Documents, with respect to the effect of such information, observations, and documents on (1) the cost, progress, and performance of the Work; (2) the means, methods, techniques, sequences, and procedures of construction to be employed by Contractor, including any specific means, methods, techniques, sequences, and procedures of construction expressly required by the Contract Documents; and (3) Contractor's safety precautions and programs.
 - F. Based on the information and observations referred to in Paragraph 7.01.E above, Contractor does not consider that further examinations, investigations, explorations, tests, studies, or data are necessary for the performance of the Work at the Contract Price, within the Contract Times, and in accordance with the other terms and conditions of the Contract Documents.
 - G. Contractor is aware of the general nature of work to be performed by Owner and others at the Site that relates to the Work as indicated in the Contract Documents.
 - H. Contractor has given Engineer written notice of all conflicts, errors, ambiguities, or discrepancies that Contractor has discovered in the Contract Documents, and the written resolution thereof by Engineer is acceptable to Contractor.
 - I. The Contract Documents are generally sufficient to indicate and convey understanding of all terms and conditions for performance and furnishing of the Work.

ARTICLE 8 – CONTRACT DOCUMENTS

8.01 Contents

- A. The Contract Documents consist of the following:
 - 1. This Agreement (pages 1 to 7, inclusive).
 - 2. Performance Bond (pages 1 to 3, inclusive).
 - 3. Payment Bond (pages 1 to 3, inclusive).
 - 4. General Conditions (pages 1 to 47, inclusive).
 - 5. Supplementary Conditions (pages 1 to 7, inclusive).
 - 6. Specifications bearing the title *Ridge Pine Elevated Tank and Booster Pump Station*
 - 7. Drawings consisting of 76 sheets with each bearing the following general title: *Ridge Pine Elevated Tank and Booster Pump Station*

8. Addenda (numbers 1 to 3, inclusive).
9. Exhibits to this Agreement (enumerated as follows):
 - a. Contractor's Bid (pages 1 to __, inclusive).
 - b. Documentation submitted by Contractor prior to Notice of Award
 - c. Other exhibits or certifications (if applicable) accompanying this Agreement.
10. The following which may be delivered or issued on or after the Effective Date of the Agreement and are not attached hereto:
 - a. Notice to Proceed (pages _____ to _____, inclusive).
 - b. Work Change Directives.
 - c. Change Orders
- B. The documents listed in Paragraph 8.01.A are attached to this Agreement (except as expressly noted otherwise above).
- C. There are no Contract Documents other than those listed above in this Article 9.
- D. The Contract Documents may only be amended, modified, or supplemented as provided in Paragraph 3.04 of the General Conditions.

ARTICLE 9 – MISCELLANEOUS

9.01 Terms

- A. Terms used in this Agreement will have the meanings stated in the General Conditions and the Supplementary Conditions.

9.02 Assignment of Contract

- A. No assignment by a party hereto of any rights under or interests in the Contract will be binding on another party hereto without the written consent of the party sought to be bound; and, specifically but without limitation, moneys that may become due and moneys that are due may not be assigned without such consent (except to the extent that the effect of this restriction may be limited by law), and unless specifically stated to the contrary in any written consent to an assignment, no assignment will release or discharge the assignor from any duty or responsibility under the Contract Documents.

9.03 Successors and Assigns

- A. Owner and Contractor each binds itself, its partners, successors, assigns, and legal representatives to the other party hereto, its partners, successors, assigns, and legal representatives in respect to all covenants, agreements, and obligations contained in the Contract Documents.

9.04 Severability

- A. Any provision or part of the Contract Documents held to be void or unenforceable under any Law or Regulation shall be deemed stricken, and all remaining provisions shall continue to be valid and binding upon Owner and Contractor, who agree that the Contract Documents shall be reformed to replace such stricken provision or part thereof with a valid and enforceable provision that comes as close as possible to expressing the intention of the stricken provision.

9.05 Contractor's Certifications

- A. Contractor certifies that it has not engaged in corrupt, fraudulent, collusive, or coercive practices in competing for or in executing the Contract. For the purposes of this Paragraph 10.05:

1. "corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value likely to influence the action of a public official in the bidding process or in the Contract execution;
2. "fraudulent practice" means an intentional misrepresentation of facts made (a) to influence the bidding process or the execution of the Contract to the detriment of Owner, (b) to establish Bid or Contract prices at artificial non-competitive levels, or (c) to deprive Owner of the benefits of free and open competition;
3. "collusive practice" means a scheme or arrangement between two or more Bidders, with or without the knowledge of Owner, a purpose of which is to establish Bid prices at artificial, non-competitive levels; and
4. "coercive practice" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the bidding process or affect the execution of the Contract.

IN WITNESS WHEREOF, Owner and Contractor have signed this Agreement. Counterparts have been delivered to Owner and Contractor. All portions of the Contract Documents have been signed or have been identified by Owner and Contractor or on their behalf.

This Agreement will be effective on _____ (which is the Effective Date of the Agreement).

Owner:

City of Canton

Bill Grant

By (Typed Name)

Mayor

Title

Signature

[SEAL]

Attest:

Annie Fortner
City Clerk

Address for Giving Notice:

City of Canton

110 Academy Street

Canton, Georgia 30114

Contractor:

Phoenix Fabricators and Erectors, LLC

Michael Oglesby

By (Typed Name)

V.P. Sales

Title

Signature

[SEAL]

Attest:

Address for Giving Notice:

182 S County Road 900 E

Avon, Indiana 46123

Approved as to form

Robert M. Dyer,
Attorney, City of Canton

(Attach evidence of authority to sign and
resolution or other documents authorizing
execution of Agreement)