



MEMORANDUM

To: E. Scott Wood, City Manager

Cc: Mrs. Donna Bell, Assistant to the City Manager

From: Joby A. West, City Engineer *JAW*

Date: April 24, 2013

Re: Marietta Road Streetscape – Construction Services Contracts

The City of Canton Engineering Department solicited quotes from five additional firms pre-qualified by the State DOT to provide construction management services for the Marietta Road Streetscape Project. The firms solicited were: Florence and Hutcheson, Atkins, Lowe Engineers, Jacobs Engineering, and Stantec. Only two of these additional firms responded. Following is a summary of quotes received:

<u>FIRM</u>	<u>COST</u>	<u>TOT. HRS.</u>	<u>AVERAGE HOURLY RATE</u>
Atkins North America, Inc.	\$125,097.08	1021	\$122
Lowe Engineers, LLC	\$188,330.00	1255	\$150
Arcadis U.S., Inc.	\$136,794.54	1171	\$122

The fee proposals are available for review in the office of Engineering and Development Control.

Considering the project quotes submitted, it is obvious that offering the project to Lowe Engineers, LLC is cost prohibitive. Therefore, when comparing Atkins' and Arcadis' fee proposals, I still recommend that the project be awarded to Arcadis U.S., Inc. My professional recommendation is based on several facts: Arcadis is the "Engineer of record" and has an extensive working history with the ARC, GDOT, and the EPD on this project. Furthermore, Arcadis initially prepared and currently maintains the base drawings and survey data that could be used for additional projects which may stem from the streetscape project. For instance, subject to final Council approval, we are hoping to replace approximately 2,600 linear feet of water line along a portion of the project. We also expect that Arcadis will be more apt to minimize change orders and control cost overruns since they designed the project. Lastly, Arcadis has been willing to negotiate their fees with the City of Canton. As noted above, the appreciable difference between the Arcadis and Atkins proposals is the number of hours estimated for the project; both proposals have an average cost to the City of \$122 per hour. Therefore, I maintain that the Arcadis proposal is fully reasonable and represents the greater value to the City.