



Action Requested/Required:

- Vote/Action Requested
- Discussion or Presentation Only
- Public Hearing
- Report Date: _____
- Hearing Date: _____
- Voting Date: _____

Department: Police **Presenter(s) & Title:** Chief M. Ferrell
Capt. J. Tucker

Agenda Item Title:

Discussion and Possible Action on Axon Body-Worn and In-Vehicle Cameras with Cloud-Based Storage

Summary:

The proposal seeks to address critical shortcomings in the current body-worn camera system and enhance law enforcement capabilities through the adoption of AXON Body-Worn & In-Vehicle Cameras with cloud-based storage. The existing system faces challenges with frequent outages, hardware issues, and inefficient evidence sharing methods. The proposed solution offers reliable hardware, streamlined evidence management, and innovative features such as Signal Sidearm and Taser Integration. Additionally, the cloud-based storage system enables seamless data sharing with law enforcement partners and citizens, reducing the burden on the Property & Evidence Room. Furthermore, AXON's flexible platform allows for future enhancements to meet evolving needs. Cost of the project is \$1,032,448, which will be distributed over 5 years as a capital lease at about ~\$200,000/year.

Budget Implications:

Budgeted? Yes No N/A
 Total Cost of Project: Check if Estimated
 Fund Source: General Fund Water & Sewer Sales Tax Other:

Staff Recommendations:

The City recommends a motion to approve the Axon contract for the implementation of the following systems: body-worn cameras (BWC), in-car cameras, and interview room equipment.

Reviews:

Has this been reviewed by Management and Legal Counsel, if required? Yes No

Attachments:

Contract
Axon Proposal



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-545956-45392.788DP

Issued: 04/10/2024

Quote Expiration: 04/18/2024

Estimated Contract Start Date: 07/01/2024

Account Number: 328070

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Canton Police Dept. - GA 151 Elizabeth St Canton, GA 30114-3022 USA	Canton Police Dept. - GA 151 Elizabeth St Canton GA 30114-3022 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	Jeff Tucker Phone: (770) 720-4883 Email: jeff.tucker@cantonga.gov Fax: (770) 345-1409

Quote Summary

Program Length	60 Months
TOTAL COST	\$489,382.30
ESTIMATED TOTAL W/ TAX	\$489,382.30

Discount Summary

Average Savings Per Year	\$21,027.08
TOTAL SAVINGS	\$105,135.39

Payment Summary

Date	Subtotal	Tax	Total
Jun 2024	\$151,414.30	\$0.00	\$151,414.30
Jun 2025	\$84,492.00	\$0.00	\$84,492.00
Jun 2026	\$84,492.00	\$0.00	\$84,492.00
Jun 2027	\$84,492.00	\$0.00	\$84,492.00
Jun 2028	\$84,492.00	\$0.00	\$84,492.00
Total	\$489,382.30	\$0.00	\$489,382.30

Quote Unbundled Price:	\$594,517.69
Quote List Price:	\$528,877.69
Quote Subtotal:	\$489,382.30

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00020	BUNDLE - UNLIMITED	50	60	\$162.70	\$140.82	\$140.82	\$422,460.00	\$0.00	\$422,460.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	50			\$849.00	\$849.00	\$42,450.00	\$0.00	\$42,450.00
H00002	AB4 Multi Bay Dock Bundle	7			\$1,638.90	\$1,638.90	\$11,472.30	\$0.00	\$11,472.30
A la Carte Software									
73638	AXON STANDARDS - LICENSE	13	57		\$10.79	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
73896	AXON STANDARDS - IMPLEMENTATION SERVICE	1			\$30,000.00	\$0.00	\$0.00	\$0.00	\$0.00
100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1			\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00
85144	AXON BODY - PSO - STARTER	1			\$13,000.00	\$13,000.00	\$13,000.00	\$0.00	\$13,000.00
Total							\$489,382.30	\$0.00	\$489,382.30

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	50	1	06/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	06/01/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	55	1	06/01/2024
AB4 Camera Bundle	100859	AXON BODY - MOUNT - RAPIDLOCK HIGH RETENTION BELT CLIP	10	1	06/01/2024
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	45	1	06/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	7	1	06/01/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	7	1	06/01/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	7	1	06/01/2024
BUNDLE - UNLIMITED	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	50	1	06/01/2024
BUNDLE - UNLIMITED	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	100	1	06/01/2024
BUNDLE - UNLIMITED	73309	AXON BODY - TAP REFRESH 1 - CAMERA	51	1	12/01/2026
BUNDLE - UNLIMITED	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	7	1	12/01/2026
BUNDLE - UNLIMITED	73310	AXON BODY - TAP REFRESH 2 - CAMERA	51	1	06/01/2029
BUNDLE - UNLIMITED	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	7	1	06/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - UNLIMITED	73638	AXON STANDARDS - LICENSE	50	07/01/2024	06/30/2029
BUNDLE - UNLIMITED	73680	AXON RESPOND PLUS - LICENSE	50	07/01/2024	06/30/2029
BUNDLE - UNLIMITED	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	500	07/01/2024	06/30/2029
BUNDLE - UNLIMITED	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	50	07/01/2024	06/30/2029
BUNDLE - UNLIMITED	73746	AXON EVIDENCE - ECOM LICENSE - PRO	50	07/01/2024	06/30/2029
A la Carte	73638	AXON STANDARDS - LICENSE	13	10/01/2024	06/30/2029

Services

Bundle	Item	Description	QTY
A la Carte	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1
A la Carte	73896	AXON STANDARDS - IMPLEMENTATION SERVICE	1
A la Carte	85144	AXON BODY - PSO - STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - UNLIMITED	80464	AXON BODY - TAP WARRANTY - CAMERA	50	06/01/2025	06/30/2029
BUNDLE - UNLIMITED	80464	AXON BODY - TAP WARRANTY - CAMERA	1	06/01/2025	06/30/2029
BUNDLE - UNLIMITED	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	7	06/01/2025	06/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	151 Elizabeth St	Canton	GA	30114-3022	USA

Payment Details

Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	73896	AXON STANDARDS - IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Annual Payment 1	85144	AXON BODY - PSO - STARTER	1	\$13,000.00	\$0.00	\$13,000.00
Annual Payment 1	H00001	AB4 Camera Bundle	50	\$42,450.00	\$0.00	\$42,450.00
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	7	\$11,472.30	\$0.00	\$11,472.30
Year 1	73638	AXON STANDARDS - LICENSE	13	\$0.00	\$0.00	\$0.00
Year 1	B00020	BUNDLE - UNLIMITED	50	\$84,492.00	\$0.00	\$84,492.00
Total				\$151,414.30	\$0.00	\$151,414.30

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73638	AXON STANDARDS - LICENSE	13	\$0.00	\$0.00	\$0.00
Year 2	B00020	BUNDLE - UNLIMITED	50	\$84,492.00	\$0.00	\$84,492.00
Total				\$84,492.00	\$0.00	\$84,492.00

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73638	AXON STANDARDS - LICENSE	13	\$0.00	\$0.00	\$0.00
Year 3	B00020	BUNDLE - UNLIMITED	50	\$84,492.00	\$0.00	\$84,492.00
Total				\$84,492.00	\$0.00	\$84,492.00

Jun 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73638	AXON STANDARDS - LICENSE	13	\$0.00	\$0.00	\$0.00
Year 4	B00020	BUNDLE - UNLIMITED	50	\$84,492.00	\$0.00	\$84,492.00
Total				\$84,492.00	\$0.00	\$84,492.00

Jun 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73638	AXON STANDARDS - LICENSE	13	\$0.00	\$0.00	\$0.00
Year 5	B00020	BUNDLE - UNLIMITED	50	\$84,492.00	\$0.00	\$84,492.00
Total				\$84,492.00	\$0.00	\$84,492.00



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-548938-45392.641DP

Issued: 04/10/2024

Quote Expiration: 06/28/2024

Estimated Contract Start Date: 07/01/2024

Account Number: 328070

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Canton Police Dept. - GA 151 Elizabeth St Canton, GA 30114-3022 USA	Canton Police Dept. - GA 151 Elizabeth St Canton GA 30114-3022 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	Jeff Tucker Phone: (770) 720-4883 Email: jeff.tucker@cantonga.gov Fax: (770) 345-1409

Quote Summary

Program Length	60 Months
TOTAL COST	\$505,534.80
ESTIMATED TOTAL W/ TAX	\$505,534.80

Discount Summary

Average Savings Per Year	\$14,938.56
TOTAL SAVINGS	\$74,692.80

Payment Summary

Date	Subtotal	Tax	Total
Jun 2024	\$103,506.96	\$0.00	\$103,506.96
Jun 2025	\$100,506.96	\$0.00	\$100,506.96
Jun 2026	\$100,506.96	\$0.00	\$100,506.96
Jun 2027	\$100,506.96	\$0.00	\$100,506.96
Jun 2028	\$100,506.96	\$0.00	\$100,506.96
Total	\$505,534.80	\$0.00	\$505,534.80

Quote Unbundled Price:	\$580,227.60
Quote List Price:	\$554,509.20
Quote Subtotal:	\$505,534.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	38	60	\$172.69	\$161.41	\$161.41	\$368,014.80	\$0.00	\$368,014.80
A la Carte Software									
73680	AXON RESPOND PLUS - LICENSE	38	60		\$21.48	\$0.00	\$0.00	\$0.00	\$0.00
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	60		\$59.00	\$59.00	\$134,520.00	\$0.00	\$134,520.00
A la Carte Services									
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$505,534.80	\$0.00	\$505,534.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic	100469	AXON FLEET 3 - SIM INSERTION - ATT FIRSTNET	38	1	06/01/2024
Fleet 3 Basic	11634	AXON FLEET - CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	38	1	06/01/2024
Fleet 3 Basic	70112	AXON SIGNAL - SIGNAL UNIT	38	1	06/01/2024
Fleet 3 Basic	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	38	1	06/01/2024
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	38	1	06/01/2024
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	06/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	38	07/01/2024	06/30/2029
Fleet 3 Basic	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	76	07/01/2024	06/30/2029
A la Carte	73680	AXON RESPOND PLUS - LICENSE	38	07/01/2024	06/30/2029
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	07/01/2024	06/30/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	38
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	38	06/01/2025	06/30/2029
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	38	06/01/2025	06/30/2029
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	06/01/2025	06/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	151 Elizabeth St	Canton	GA	30114-3022	USA

Payment Details

Jun 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$614.24	\$0.00	\$614.24
Year 1	73680	AXON RESPOND PLUS - LICENSE	38	\$0.00	\$0.00	\$0.00
Year 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	\$27,542.64	\$0.00	\$27,542.64
Year 1	Fleet3B	Fleet 3 Basic	38	\$75,350.08	\$0.00	\$75,350.08
Total				\$103,506.96	\$0.00	\$103,506.96

Jun 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$596.44	\$0.00	\$596.44
Year 2	73680	AXON RESPOND PLUS - LICENSE	38	\$0.00	\$0.00	\$0.00
Year 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	\$26,744.34	\$0.00	\$26,744.34
Year 2	Fleet3B	Fleet 3 Basic	38	\$73,166.18	\$0.00	\$73,166.18
Total				\$100,506.96	\$0.00	\$100,506.96

Jun 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$596.44	\$0.00	\$596.44
Year 3	73680	AXON RESPOND PLUS - LICENSE	38	\$0.00	\$0.00	\$0.00
Year 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	\$26,744.34	\$0.00	\$26,744.34
Year 3	Fleet3B	Fleet 3 Basic	38	\$73,166.18	\$0.00	\$73,166.18
Total				\$100,506.96	\$0.00	\$100,506.96

Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$596.44	\$0.00	\$596.44
Year 4	73680	AXON RESPOND PLUS - LICENSE	38	\$0.00	\$0.00	\$0.00
Year 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	\$26,744.34	\$0.00	\$26,744.34
Year 4	Fleet3B	Fleet 3 Basic	38	\$73,166.18	\$0.00	\$73,166.18
Total				\$100,506.96	\$0.00	\$100,506.96

Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$596.44	\$0.00	\$596.44
Year 5	73680	AXON RESPOND PLUS - LICENSE	38	\$0.00	\$0.00	\$0.00
Year 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	38	\$26,744.34	\$0.00	\$26,744.34
Year 5	Fleet3B	Fleet 3 Basic	38	\$73,166.18	\$0.00	\$73,166.18
Total				\$100,506.96	\$0.00	\$100,506.96



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-563898-45392.789DP

Issued: 04/10/2024

Quote Expiration: 04/30/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 328070

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Canton Police Dept. - GA 151 Elizabeth St Canton, GA 30114-3022 USA	Canton Police Dept. - GA 151 Elizabeth St Canton GA 30114-3022 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	Jeff Tucker Phone: (770) 720-4883 Email: jeff.tucker@cantonga.gov Fax: (770) 345-1409

Quote Summary

Program Length	60 Months
TOTAL COST	\$36,031.66
ESTIMATED TOTAL W/ TAX	\$36,031.66

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$21,020.90	\$0.00	\$21,020.90
Nov 2025	\$3,752.69	\$0.00	\$3,752.69
Nov 2026	\$3,752.69	\$0.00	\$3,752.69
Nov 2027	\$3,752.69	\$0.00	\$3,752.69
Nov 2028	\$3,752.69	\$0.00	\$3,752.69
Total	\$36,031.66	\$0.00	\$36,031.66

Quote Unbundled Price:	\$36,031.66
Quote List Price:	\$36,031.66
Quote Subtotal:	\$36,031.66

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1			\$243.31	\$243.31	\$243.31	\$0.00	\$243.31
50298	AXON INTERVIEW - CAMERA - OVERT DOME	1			\$992.92	\$992.92	\$992.92	\$0.00	\$992.92
50220	AXON INTERVIEW - POE SWITCH - 8 PORT	1			\$1,137.03	\$1,137.03	\$1,137.03	\$0.00	\$1,137.03
50294	AXON INTERVIEW - SERVER - LITE	2			\$3,722.47	\$3,722.47	\$7,444.94	\$0.00	\$7,444.94
A la Carte Software									
50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	60		\$1,500.00	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	60		\$28.21	\$28.21	\$1,692.60	\$0.00	\$1,692.60
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	60		\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	60		\$32.98	\$32.98	\$3,957.60	\$0.00	\$3,957.60
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	60		\$111.75	\$111.75	\$6,705.00	\$0.00	\$6,705.00
A la Carte Services									
85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	1			\$7,450.00	\$7,450.00	\$7,450.00	\$0.00	\$7,450.00
A la Carte Warranties									
50448	AXON INTERVIEW - EXT WARRANTY	1	49		\$28.74	\$28.74	\$1,408.26	\$0.00	\$1,408.26
Total							\$36,031.66	\$0.00	\$36,031.66

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1	1	11/01/2024
A la Carte	50220	AXON INTERVIEW - POE SWITCH - 8 PORT	1	1	11/01/2024
A la Carte	50294	AXON INTERVIEW - SERVER - LITE	2	1	11/01/2024
A la Carte	50298	AXON INTERVIEW - CAMERA - OVERT DOME	1	1	11/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	12/01/2024	11/30/2029
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	12/01/2024	11/30/2029
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	12/01/2024	11/30/2029
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	12/01/2024	11/30/2029
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	12/01/2024	11/30/2029

Services

Bundle	Item	Description	QTY
A la Carte	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	1	11/01/2025	11/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	151 Elizabeth St	Canton	GA	30114-3022	USA

Payment Details

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$300.00	\$0.00	\$300.00
Annual Payment 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Annual Payment 1	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	\$1,341.01	\$0.00	\$1,341.01
Annual Payment 1	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$243.31	\$0.00	\$243.31
Annual Payment 1	50220	AXON INTERVIEW - POE SWITCH - 8 PORT	1	\$1,137.03	\$0.00	\$1,137.03
Annual Payment 1	50294	AXON INTERVIEW - SERVER - LITE	2	\$7,444.94	\$0.00	\$7,444.94
Annual Payment 1	50298	AXON INTERVIEW - CAMERA - OVERT DOME	1	\$992.92	\$0.00	\$992.92
Annual Payment 1	50448	AXON INTERVIEW - EXT WARRANTY	1	\$281.65	\$0.00	\$281.65
Annual Payment 1	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	1	\$7,450.00	\$0.00	\$7,450.00
Total				\$21,020.90	\$0.00	\$21,020.90

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$300.00	\$0.00	\$300.00
Annual Payment 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Annual Payment 2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	\$1,341.00	\$0.00	\$1,341.00
Annual Payment 2	50448	AXON INTERVIEW - EXT WARRANTY	1	\$281.65	\$0.00	\$281.65
Total				\$3,752.69	\$0.00	\$3,752.69

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$300.00	\$0.00	\$300.00
Annual Payment 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Annual Payment 3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	\$1,341.00	\$0.00	\$1,341.00
Annual Payment 3	50448	AXON INTERVIEW - EXT WARRANTY	1	\$281.65	\$0.00	\$281.65
Total				\$3,752.69	\$0.00	\$3,752.69

Nov 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$300.00	\$0.00	\$300.00
Annual Payment 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Annual Payment 4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	\$1,341.00	\$0.00	\$1,341.00
Annual Payment 4	50448	AXON INTERVIEW - EXT WARRANTY	1	\$281.65	\$0.00	\$281.65
Total				\$3,752.69	\$0.00	\$3,752.69

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	1	\$300.00	\$0.00	\$300.00
Annual Payment 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	1	\$338.52	\$0.00	\$338.52
Annual Payment 5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
Annual Payment 5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
Annual Payment 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	1	\$1,341.00	\$0.00	\$1,341.00
Annual Payment 5	50448	AXON INTERVIEW - EXT WARRANTY	1	\$281.65	\$0.00	\$281.65
Total				\$3,752.69	\$0.00	\$3,752.69

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/10/2024

